

**Sierra County  
Board of Supervisors'  
Agenda Transmittal &  
Record of Proceedings**

|                                       |   |
|---------------------------------------|---|
| <b>MEETING DATE:</b><br>July 21, 2020 | <b>TYPE OF AGENDA ITEM:</b><br><input type="checkbox"/> Regular <input type="checkbox"/> Timed<br><input checked="" type="checkbox"/> Consent |
|---------------------------------------|---|

**DEPARTMENT:** Information Systems  
**APPROVING PARTY:** Jeremy Miller  
**PHONE NUMBER:** 530-289-2890

**AGENDA ITEM:** Renewal of SmartNet contract for maintenance and support on Cisco networking and phone equipment.

**SUPPORTIVE DOCUMENTS ATTACHED:**  Memo  Resolution  Agreement  Other  
Development Group Invoice for Cisco SmartNet.

**BACKGROUND INFORMATION:** This is a 1-year contract extension for the maintenance and support of our current Cisco equipment, including the phone and network system. The renewal contracts have been consolidated to a single bill and single renewal date.

**FUNDING SOURCE:** GENERAL FUND, HUMAN SERVICES, COURTHOUSE  
**GENERAL FUND IMPACT:** General Fund Impact  
**OTHER FUND:**  
**AMOUNT:** \$37,833.30 Annually

|  |   |
|--|---|
| <b>ARE ADDITIONAL PERSONNEL REQUIRED?</b><br><br><input type="checkbox"/> Yes, -- --<br><input checked="" type="checkbox"/> No | <b>IS THIS ITEM ALLOCATED IN THE BUDGET?</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No<br><br><b>IS A BUDGET TRANSFER REQUIRED?</b> <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
|--|---|

**SPACE BELOW FOR CLERK'S USE**

|   |   |   |
|---|---|---|
| <b>BOARD ACTION:</b><br><input type="checkbox"/> Approved<br><input type="checkbox"/> Approved as amended<br><input type="checkbox"/> Adopted<br><input type="checkbox"/> Adopted as amended<br><input type="checkbox"/> Denied<br><input type="checkbox"/> Other<br><input type="checkbox"/> No Action Taken | <input type="checkbox"/> Set public hearing<br>For: _____<br><input type="checkbox"/> Direction to: _____<br><input type="checkbox"/> Referred to: _____<br><input type="checkbox"/> Continued to: _____<br><input type="checkbox"/> Authorization given to:<br>_____ | Resolution 2020- _____<br>Agreement 2020- _____<br>Ordinance _____<br>Vote:<br>Ayes:<br>Noes:<br>Abstain:<br>Absent:<br><input type="checkbox"/> By Consensus |
|---|---|---|

**COMMENTS:**  
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\_\_\_\_\_  
CLERK TO THE BOARD \_\_\_\_\_  
DATE

Company:  
**COUNTY OF SIERRA**



**Proposal #23042**

Requested By:  
**Jeremy Miller**  
 Chief Technology Officer

Description:  
**SMARTnet Services Renewal**

|  |   |  |
|--|---|--|
| Bill To:<br>COUNTY OF SIERRA<br>PO Box 255<br>Downieville, CA 95936-0255 | Ship To:<br>COUNTY OF SIERRA<br>100 Courthouse Square<br>Room B1<br>Downieville, CA 95936 | Sold To:<br>COUNTY OF SIERRA<br>PO Box 255<br>Downieville, CA 95936-0255 |
| Created: 6/22/2020<br>Expires: 7/22/2020<br>Version: 1                   | Account Manager: jjones<br>Systems Engineer: estoxen                                      | Payment Terms:<br>Net 30   |

**Product & Manufacturer Maintenance**

| Line No | Qty | Product   | Unit Price | Ext'd Price | Tax |
|---------|-----|---|------------|-------------|-----|
| 1       | 1   | <b>CON-SNTP-A15K9</b><br>ASA5515-K9 (ASA 5515-X with SW, 6GE Data, 1 GE Mgmt, AC, 3DES/AES), SN:FGL173040BM, , 351551155 from 08/15/2020 to 09/30/2021                | 1,177.50   | 1,177.50    |     |
| 2       | 1   | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FOC1833X1CN, , 351551155 from 10/01/2020 to 09/30/2021               | 1,449.46   | 1,449.46    |     |
| 3       | 1   | <b>CON-SNT-ISR4331K</b><br>ISR4331/K9 (Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)), SN:FLM1936W0P1, , 351551155 from 10/01/2020 to 09/30/2021                 | 369.79     | 369.79      |     |
| 4       | 1   | <b>CON-SNT-2951CMST</b><br>C2951-CME-SRST/K9 (2951 Voice Bundle w/PVDM3-32,FL-CME-SRST-25,UC Lic,FL-CUBE5), SN:FJC1938A06U, , 351551155 from 09/30/2020 to 09/30/2021 | 980.50     | 980.50      |     |
| 5       | 1   | <b>CON-SNT-CT255</b><br>AIR-CT2504-5-K9 (2504 Wireless Controller with 5 AP Licenses), SN:PSZ19261JJ9, , 351551155 from 10/01/2020 to 09/30/2021                      | 174.58     | 174.58      |     |
| 6       | 1   | <b>CON-SNT-CTI-410V</b><br>CTI-410V-VTS-K9 (Cisco Multiparty Media 410v Server), SN:FCH1934V24M, , 351551155 from 09/30/2020 to 09/30/2021                            | 469.12     | 469.12      |     |
| 7       | 1   | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FCW1932D1YR, , 351551155 from 10/01/2020 to 09/30/2021               | 1,449.46   | 1,449.46    |     |
| 8       | 1   | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FCW1932C20U, , 351551155 from 10/01/2020 to 09/30/2021               | 1,449.46   | 1,449.46    |     |
| 9       | 1   | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FCW1932D20S, , 351551155 from 10/01/2020 to 09/30/2021               | 1,449.46   | 1,449.46    |     |

|    |    |   |          |          |
|----|----|---|----------|----------|
| 10 | 1  | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FCW1932C20W, , 351551155 from 10/01/2020 to 09/30/2021 | 1,449.46 | 1,449.46 |
| 11 | 1  | <b>CON-SNT-WSC388FE</b><br>WS-C3850-48F-E (Cisco Catalyst 3850 48 Port Full PoE IP Services), SN:FCW1932C20X, , 351551155 from 10/01/2020 to 09/30/2021 | 1,449.46 | 1,449.46 |
| 12 | 1  | <b>CON-SNT-A12K9</b><br>ASA5512-K9 (ASA 5512-X with SW, 6GE Data, 1GE Mgmt, AC, 3DES/AES), SN:FTX193710RM, , 351551155 from 10/01/2020 to 09/30/2021    | 473.86   | 473.86   |
| 13 | 10 | <b>CON-ECMU-LICEXPRM</b><br>LIC-EXP-RMS (Expressway Rich Media Session), SN:, , 351551155 from 09/30/2020 to 09/30/2021                                 | 206.10   | 2,061.00 |
| 14 | 1  | <b>CON-SNT-BE6M4M4K</b><br>BE6M-M4-K9= (Cisco Business Edition 6000M Svr (M4), Export Restricted SW), SN:, , 351551155 from 09/30/2020 to 09/30/2021    | 271.64   | 271.64   |
| 15 | 1  | <b>CON-SNT-BE6M4M4K</b><br>BE6M-M4-K9= (Cisco Business Edition 6000M Svr (M4), Export Restricted SW), SN:, , 351551155 from 09/30/2020 to 09/30/2021    | 271.64   | 271.64   |
| 16 | 1  | <b>CON-SNT-BE6M4M4K</b><br>BE6M-M4-K9= (Cisco Business Edition 6000M Svr (M4), Export Restricted SW), SN:, , 351551155 from 09/30/2020 to 09/30/2021    | 271.64   | 271.64   |
| 17 | 1  | <b>CON-SNT-ISR4331V</b><br>ISR4331-V/K9 (Cisco ISR 4331 UC Bundle, PVD4-32, UC License), SN:, , 351551155 from 10/01/2020 to 09/30/2021                 | 401.10   | 401.10   |
| 18 | 1  | <b>CON-SNT-WSC296XL</b><br>WS-C2960X-48FPD-L (Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021 | 472.86   | 472.86   |
| 19 | 1  | <b>CON-SNT-WSC296XL</b><br>WS-C2960X-48FPD-L (Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021 | 472.86   | 472.86   |
| 20 | 1  | <b>CON-SNT-WSC296XL</b><br>WS-C2960X-48FPD-L (Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021 | 472.86   | 472.86   |
| 21 | 1  | <b>CON-SNT-WSC224SL</b><br>WS-C2960X-24PS-L (Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021    | 189.70   | 189.70   |
| 22 | 1  | <b>CON-SNT-WSC224SL</b><br>WS-C2960X-24PS-L (Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021    | 189.70   | 189.70   |
| 23 | 1  | <b>CON-SNT-WSC224SL</b><br>WS-C2960X-24PS-L (Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base), SN:, , 351551155 from 10/01/2020 to 09/30/2021    | 189.70   | 189.70   |
| 24 | 1  | <b>CON-ECMU-UCMENHUC</b><br>UCM-10X-ENH-UCL (BE6K UCM 10X Enhanced User Connect License - Single), SN:, , 351551155 from 03/16/2020 to 09/30/2021       | 31.89    | 31.89    |
| 25 | 1  | <b>CON-ECMU-UCN10XVM</b><br>UCN-10X-VM-UCL (BE6000 Unity Connection 10x Basic Voicemail License), SN:, , 351551155 from 08/26/2020 to 09/30/2021        | 8.51     | 8.51     |
| 26 | 1  | <b>CON-ECMU-UCMENHUC</b><br>UCM-10X-ENH-UCL (BE6K UCM 10X Enhanced User Connect License - Single), SN:, , 351551155 from 08/26/2020 to 09/30/2021       | 22.68    | 22.68    |
| 27 | 1  | <b>CON-ECMU-UCN10XVM</b><br>UCN-10X-VM-UCL (BE6000 Unity Connection 10x Basic Voicemail License), SN:, , 351551155 from 08/26/2020 to 09/30/2021        | 8.51     | 8.51     |
| 28 | 1  | <b>CON-ECMU-UCMENHUC</b><br>UCM-10X-ENH-UCL (BE6K UCM 10X Enhanced User Connect License - Single), SN:, , 351551155 from 08/26/2020                     | 22.68    | 22.68    |

|    |     |   |          |          |   |
|----|-----|---|----------|----------|---|
|    |     | to 09/30/2021   |          |          |   |
| 29 | 1   | <b>CON-ECMU-LICMBASA</b><br>LIC-CUCM-10X-BAS-A (UC Manager-10.x Basic Single User License), SN:, , 351551155 from 08/26/2020 to 09/30/2021            | 21.73    | 21.73    |   |
| 30 | 2   | <b>CON-ECMU-LIC0ENHA</b><br>LIC-CUCM-10X-ENH-A (UC Manager-10.x Enhanced Single User License), SN:, , 351551155 from 08/26/2020 to 09/30/2021         | 34.96    | 69.92    |   |
| 31 | 5   | <b>CON-ECMU-LIC0ENHA</b><br>LIC-CUCM-10X-ENH-A (UC Manager-10.x Enhanced Single User License), SN:, , 351551155 from 08/26/2020 to 09/30/2021         | 34.96    | 174.80   |   |
| 32 | 1   | <b>CON-ECMU-UCN10XVM</b><br>UCN-10X-VM-UCL (BE6000 Unity Connection 10x Basic Voicemail License), SN:, , 351551155 from 07/26/2020 to 09/30/2021      | 9.16     | 9.16     |   |
| 33 | 1   | <b>CON-ECMU-UCMENHUC</b><br>UCM-10X-ENH-UCL (BE6K UCM 10X Enhanced User Connect License - Single), SN:, , 351551155 from 07/26/2020 to 09/30/2021     | 24.43    | 24.43    |   |
| 34 | 3   | <b>CON-ECMU-LIC0ENHA</b><br>LIC-CUCM-10X-ENH-A (UC Manager-10.x Enhanced Single User License), SN:, , 351551155 from 12/01/2020 to 09/30/2021         | 26.51    | 79.53    |   |
| 35 | 1   | <b>CON-SNT-ISR4331K</b><br>ISR4331/K9 (Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)), SN:FLM2027W02C, , 351551155 from 10/01/2020 to 09/30/2021 | 369.79   | 369.79   |   |
| 36 | 150 | <b>FP-AMP-1Y-S2</b><br>FP-AMP-LIC= (Cisco Advanced Malware Protection Service License), SN:, , 351551155 from 08/26/2020 to 09/30/2021                | 50.76    | 7,614.00 | T |
| 37 | 1   | <b>L-ASA5512-TAM-1Y</b><br>L-ASA5512-TAM= (Cisco ASA5512 FirePOWER IPS and AMP Licenses), SN:KKG5QWR87U6, , 351551155 from 08/26/2020 to 09/30/2021   | 1,380.43 | 1,380.43 | T |
| 38 | 1   | <b>L-ASA5515-TAM-1Y</b><br>L-ASA5515-TAM= (Cisco ASA5515 FirePOWER IPS and AMP Licenses), SN:DA39U40L4C5, , 351551155 from 08/26/2020 to 09/30/2021   | 1,684.20 | 1,684.20 | T |
| 39 | 1   | <b>CON-ECMU-UCMENHUC</b><br>UCM-10X-ENH-UCL (BE6K UCM 10X Enhanced User Connect License - Single), SN:, , 351551155 from 11/10/2020 to 09/30/2021     | 18.38    | 18.38    |   |
| 40 | 1   | <b>UMBRELLA-SUB</b><br>Umbrella Cloud Security Subscription   | 0.00     | 0.00     | T |
| 41 | 150 | <b>UMB-INSIGHTS-K9</b><br>Umbrella Insights   | 52.73    | 7,909.50 |   |
| 42 | 1   | <b>UMB-SUPT-B</b><br>Umbrella Support - Basic   | 0.00     | 0.00     | T |

Need more time to get important stuff done? Ask us about



|                             |                    |
|-----------------------------|--------------------|
| Subtotal                    | \$37,056.95        |
| Handling                    | \$2.00             |
| Estimated Sales Tax (7.25%) | \$774.35           |
| Professional Services       | \$0.00             |
| Shipping                    | \$0.00             |
| <b>Total</b>                | <b>\$37,833.30</b> |

Company:  
**COUNTY OF SIERRA**

Requested By:  
**Jeremy Miller**  
Chief Technology Officer

Description:  
**SMARTnet Services Renewal**



**Proposal #23042**

## About Sales Tax

Items sold by Development Group, Inc. and shipped to destinations in California and Nevada are subject to sales tax.

If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time and invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged.

## About Product Returns

Development Group, Inc. ("DEVGRU") only accepts the return of Products (a) that DEVGRU has the right to return to the applicable manufacturers or suppliers, (b) for which DEVGRU receives your written request for return within FOURTEEN (14) DAYS from the date of the invoice for such Products, and (c) that are factory sealed in fully resalable condition or which are Dead on Arrival ("DoA"). Except for Products returned because they are defective or DoA, to be eligible for return, Products must be in resalable condition, complete, unused and unopened, with the outer seal intact. Products that do not meet these conditions are not eligible for return and will be returned to you. Eligible Product returns will receive a credit that will be issued at the original purchase price that you paid for the Product only if your account is current. DEVGRU may return to you, any Product not authorized for return (an "Unauthorized Return") at your expense, or DEVGRU may, at its sole discretion, issue a credit for the current price of the Product, less a thirty percent (30%) restocking fee. DEVGRU is not liable for any loss or damage to Unauthorized Returns.

## Company & Payment Information

### Mailing Address

Development Group, Inc.  
PO Box 991484  
Redding, CA 96099-1484

Phone: (530) 229-0071  
Fax: (530) 248-3415

### Payment Information

Development Group, Inc.  
32880 Collections Center Dr  
Chicago, IL 60693

Federal Tax ID: 26-3740919

### Office Locations

Development Group, Inc.  
6704 Lockheed Dr  
Redding, CA 96002

### Wire Transfer Information

#### Domestic Wire Transfer (U.S.)

Wire Routing Transit Number (RTN): 026009593  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT GROUP INC

#### International Wire Transfer

Wire Routing Transit Number:  
026009593  
SWIFT Code: BOFAUS3N  
Bank Name: Bank of America  
City, State: Chicago, IL  
Account Number: 8188065595  
Title of Account: DEVELOPMENT  
GROUP INC

Note: All wire transfers must be made in US Dollars